Section 1 Read the text and answer the questions.

The power of appearance

When we see someone for the first time, our brains instantly notice things like their age, hair, eye and skin colour or height and voice, and we use this information to make assumptions about their education, social position and character. Without realising it, we then make important decisions – such as who to vote for, who to give a job to or who to trust – based on these assumptions.

A few years ago, social scientists set up an experiment in 45 different countries, in which people had to guess what 120 individuals were like based on pictures of their faces. The results showed that in every region of the world, people rated men and women over 40 as more confident, responsible, sociable and reliable. There are also studies that show that we perceive grey-haired individuals as wise or mature, or people who wear glasses as intelligent .

A. Multiple Choice (4 points)

Choose the best answer.

1. **What is the main idea of the first paragraph?**

a) People are very good at guessing someone's job.

b) Our brains make quick judgments about people based on their appearance.

c) It is important to dress well for a job interview.

d) Age and height are the most important factors in how we see others.

2. **According to the text, what kind of decisions do we make based on initial**

appearances?

a) Unimportant decisions, like what to eat for lunch.

b) Decisions about who our family should be.

c) Important decisions like who to vote for or hire.

d) Decisions about how to style our own hair.

3. **The experiment mentioned was conducted in how many countries?**

a) 40

b) 45

c) 120

d) It does not say.

4. **Based on the experiment, how are people over 40 generally perceived?**

a) As less intelligent and reliable.

b) As more confident, responsible, and reliable.

c) As being less sociable.

d) As being wise because of their grey hair.

B. True or False

Write (T) for True or (F) for False next to each statement.

1. We are usually aware that we are making assumptions about people when we first meet them. _____

2. The experiment found that these perceptions based on appearance are the same all over the world. _____

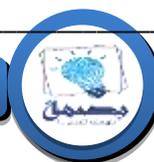3. The text states that people who wear glasses are always more intelligent. _____

C. Short Answer

Answer in a complete sentence.

1. According to the text, what are two specific physical traits our brains instantly notice?

_____

2. What are two character traits that people associate with individuals who have grey hair?

_____

D. Vocabulary in Context

Find a word or phrase in the text that matches each definition.

1. beliefs or ideas that are not necessarily true: _____ (Paragraph 1)

2. to regard or consider in a specific way: _____ (Paragraph 2)

3. seen or understood in a particular way: _____ (Paragraph 2)

E. Pronoun Reference (6 points)

What do the underlined pronouns refer to in the text?

1. "we use **this** information to make assumptions..." (Paragraph 1)

o **This** refers to: _____

2. "based on **these** assumptions." (Paragraph 1)

o **These** refers to: _____

3. "in **which** people had to guess..." (Paragraph 2)

o **Which** refers to: _____

4. "**their** faces." (Paragraph 2)

o **Their** refers to: _____

5. "**we** perceive grey-haired individuals as wise..." (Paragraph 2)

o **We** refers to: _____

6. "people who wear glasses as intelligent." (Paragraph 2)

o **Who** refers to: _____

Section 2 | **(vocabulary): Write the correct word for each number**

5- _____

6- _____

7- _____

8- _____

9- ____

10- _____

Section 3 — (vocabulary): Find the odd one out in each group.

1. linen, fur, old
2. baggy, denim, tight
3. high-heeled, plain, striped
4. narrow, casual, wide
5. faded, silk, shiny

Section 4 — Grammar - Present Tenses

. **Read the answers and write the questions.**

1. Q: _____?
   A: Yes, I often make my own clothes. It's fun!

2. Q: _____?
   A: No, my brother doesn't play in a band anymore.

3. Q: What _____?
   A: I'm wearing a new suit today.

4. Q: Why _____?
   A: Because I'm getting ready for a party.

5. Q: Where _____?
   A: She usually buys her clothes from that shop downtown..

Section 5 — Grammar - Articles

Complete the blog post with Ø (no article), a/an, or the.

Last week, she brought down **(5)** _____ box from **(6)** _____ attic. I found **(7)** _____ beautiful long skirt and **(8)** _____ elegant pair of shoes. I wore **(9)** _____ outfit to **(10)** _____ party and everyone loved it!

Answer Key

Section 1

A. Multiple Choice

1.   b) Our brains make quick judgments about people based on their appearance.

2.   c) Important decisions like who to vote for or hire.

3.   b) 45

4.   b) As more confident, responsible, and reliable.

B. True or False

1.   F ("Without realising it")

2.   T ("in every region of the world")

3.   F (It says we *perceive* them as intelligent, not that they *are* always more intelligent.)

C. Short Answer

1. Our brains notice things like their age, hair, eye and skin colour, height, and voice. (Any two are correct).

2. People perceive them as wise or mature.

D. Vocabulary in Context

1.   assumptions

2.   rate / rated (as in "people rated men and women...")

3.   perceive / perceived

E. Pronoun Reference

1.   **This** refers to **information about their age, hair, eye and skin colour, height, and voice**.

2.   **These** refers to **the assumptions (about their education, social position, and character)**.

3.   **Which** refers to **an experiment**.

4.   **Their** refers to **the 120 individuals**.

5.   **We** refers to **people in general**.

6.   **Who** refers to **people**.

Section 2

(vocabulary):

5- **trousers**

6- **Shoulder bag**

7- **cap**

8- **sandals**

9- **handbag**

10- **trainers**

Section 3

(vocabulary):

1. **old**

2. **denim**

3. **high-heeled**

4. **casual**

5. **silk**

6. **matching**

Section 4

Grammar

1. **Do you often make your own clothes?**

2. **Does your brother still play in a band?**

3. **What are you wearing?**

4. **Why are you getting ready?**

5. **Where does she usually buy her clothes?**

Section 5 | Grammar - Articles

5. a
6. the
7. a
8. an
9. the
10. the